

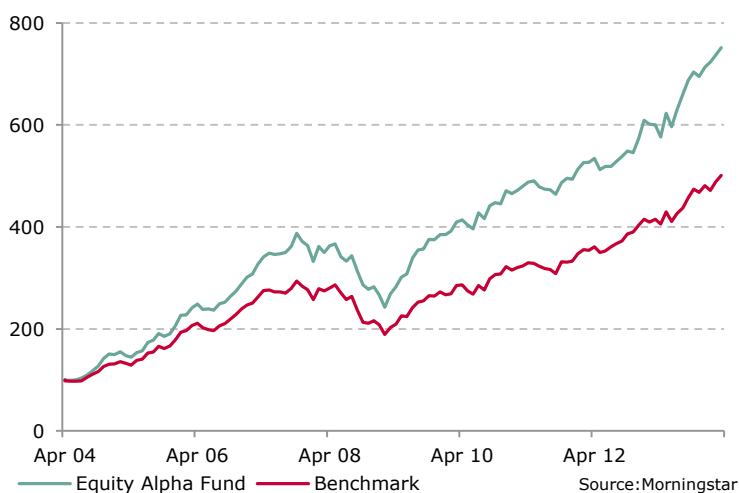
## Performance and risk statistics<sup>1</sup>

	Fund	Benchmark	Outperformance
1 year	25.2%	20.7%	4.5%
3 years	16.1%	15.7%	0.4%
5 years	22.8%	19.8%	3.0%
Since inception	22.4%	17.5%	4.9%

	Fund	Benchmark
Annualised deviation	14.7%	13.4%
Sharpe ratio	1.0	0.7
Maximum gain*	54.8%	40.3%
Maximum drawdown*	-37.4%	-35.6%
% Positive months	68.3%	65.8%

\*Maximum % increase/decline over any period

## Cumulative performance since inception



**Portfolio manager** Gavin Wood

**Fund category** South African - Equity - General

**Fund objective**

Gavin Wood

South African - Equity - General

To provide strong capital growth and a total portfolio return that is in the top quartile for general equity funds.

**Risk profile**



**Suitable for**

Investors who are in their wealth accumulation phase, seeking exposure to the domestic equity market. A typical investor would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term.

**Benchmark**

South African - Equity - General funds mean

**Launch date**

26 April 2004

**Fund size**

R976.1 million

**NAV**

641.88 cents

**Distribution dates**

30 June, 31 December

**Last distribution**

31 December 2013: 3.19 cpu

**Minimum investment**

Lump sum: R5 000; Debit order: R500

**Fees (excl. VAT)**

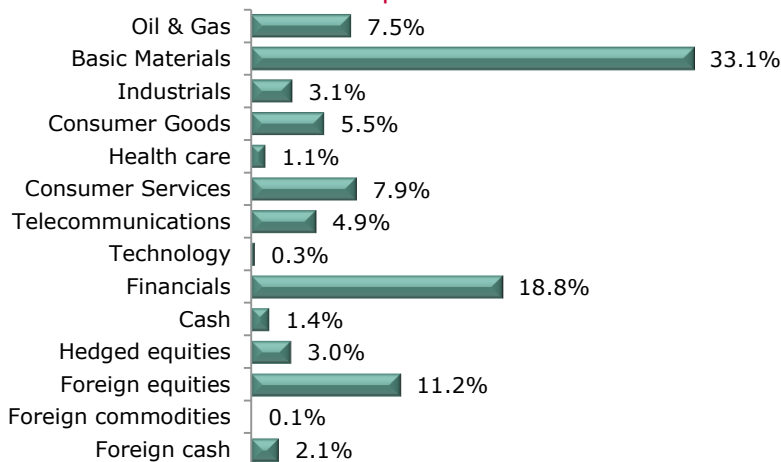
Initial fee: 0.00%  
Financial adviser fee: max 3.00%  
Ongoing advice fee: max 1.00% pa  
Annual management fee: 1.25%  
Performance fee: 10% of fund's outperformance of benchmark over rolling 12-month periods.  
Total fee (annual management fee plus performance fee) to be capped at 2%.

**TER<sup>2</sup>**

1.48%

Unconventional thinking.

## Effective asset allocation exposure\*



\* Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds. Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value.

<sup>1</sup> Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund. All performances are annualised.

<sup>2</sup> The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end March 2014. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.

## Top ten equity holdings

	% of fund
Standard Bank	8.5
FirstRand/RMB	7.8
Sasol	7.7
Lonmin	6.2
MTN	5.1
AECI	4.3
Anglo Platinum	4.0
Tongaat Hulett	4.0
Anglo American	3.7
Naspers	3.2
<b>Total</b>	<b>54.5</b>

The Equity Alpha Fund had a good start to the year returning 5.3% for the quarter, 1.2% ahead of the peer benchmark.

### Economic and market overview

This quarter saw significant market volatility, a gradually improving economic picture in developed markets and problems in many developing market economies. Geopolitical tensions and social unrest in the Ukraine were a notable feature over the period, but were largely shrugged off by markets, except in Russia.

In January, the SA Reserve Bank raised rates by 0.5%, signalling the start of a rising rate cycle after an extended period of highly accommodative monetary conditions. This is likely to be a gradual and shallow tightening phase, given the poor growth prospects in South Africa and the fragility of the low-income consumer.

Emerging markets experienced substantial currency and market volatility this quarter, notably with Turkey's central bank hiking rates by around 4% in January at an emergency meeting. The rand was very weak at the start of the year, but proceeded to strengthen - ending the quarter largely unchanged - as South Africa seemed to be seen as a safe haven emerging market relative to some elsewhere with severe problems.

The labour strike on the large Rustenberg platinum mines continued into a third month, further pressurising South Africa's uncomfortably large current account deficit and slow growth.

Global developed markets were stronger in line with their better economic showing and emerging markets were weak and volatile. Local markets were weaker in the quarter, but followed the global equity market recovery to end the quarter at new all-time highs.

### Fund performance and positioning

Strong contributors to performance over the period were Sasol (up 14.7%), Standard Bank (up 7.3%) and Anglo American (up 21.0%). Lonmin (down 5.6%) and Netcare (down 8.1%) detracted.

The fund's global exposure added little to performance given the stronger rand. Contributors to performance from our global investments included the (recently added) German residential counters Deutsche Wohnen and Deutsche Annington, while Tesco and Volkswagen detracted over the period. The fund's defensive positioning and hedging were well rewarded during the market weakness in January, but were a drag on performance over the rest of the quarter as equity markets continued to new all-time highs.

Standard Bank, a key holding in the fund, currently has in excess of 20% of its earnings coming from Africa, north of our borders. We believe this profit base is set to grow well in excess of very strong expected nominal GDP growth. Its highly profitable African wholesale business should continue to excel, and its loss making retail banking business is likely to reach maturity and begin to contribute to earnings.

GDP growth in Sub-Saharan Africa (excluding South Africa) is expected to continue to be strong on the back of:

1. The demographic dividend from a strongly expanding working age population.
2. Growing investment in infrastructure, particularly in electricity, water and transport, which should provide attractive investment banking opportunities.
3. Increased intra-African trade, from very low levels, which will lead to very attractive commercial banking opportunities, particularly in the areas of trade finance and forex.

Looking ahead, while the unwinding of stimulus will be a slow process, the reality is that any slowing (and ultimately reduction) represents a significant change in the flow of liquidity to markets. This will have implications for several asset classes and we will continue to avoid those assets whose prices have benefited disproportionately from such excess liquidity.

Our market continues to inch higher to yet further record highs, with much of the contribution coming from stocks that we believe have inflated valuations. Share prices of SA's global industrial stocks, in particular, continue to rise way ahead of earnings growth. Significant hedging within the fund provides capital protection in an increasingly expensive SA market and the fund continues to expand its global equity positions. We continue to be positioned in our best ideas, based on our team's proven bottom-up stock-picking process.

The fund is ranked third in the Domestic General Equity sector since its inception almost a decade ago - a testament to the effectiveness of our investment philosophy and process over the long term.

### Portfolio manager

Gavin Wood

Key indicators	
Equity markets (total return)	Quarterly change
MSCI World Equity (US Dollar return)	0.8%
MSCI Emerging Market Equity (US Dollar return)	-0.8%
FTSE/JSE All Share Index	4.3%
FTSE/JSE Resources Index	10.4%
FTSE/JSE Financials Index	7.1%
FTSE/JSE Industrials Index	1.0%
Commodities and currency	Quarterly change
Platinum (\$/oz)	3.4%
Gold (\$/oz)	6.5%
Brent Crude (\$/barrel)	-2.7%
Rand/US Dollar (USD)	1.8%